



# ANNUAL REPORT

2019



## COMMUNITY BOARD

### BOARD LEADERSHIP

Juan Jackson, Board Chair  
Yvonne (Rashida) Jackson, Vice Chair  
Tina Nguyen, Treasurer  
Sylvia Andrews, Secretary

### BOARD OF DIRECTORS

Atum Azzahir  
Charles Caldwell  
Irene Fernando – Hennepin County Commissioner  
Seakh Menheer  
Beverly Propes  
Jeff Washburne  
Kevin D. Wright

\*as of 12.09.2019

NorthPoint Health & Wellness Center, Inc.  
1256 Penn Avenue North, Suite 5300, Minneapolis, MN 55411  
612-767-9500 | northpointhealth.org

## PARTNERING to create a healthier community.

### Message from the President & Chair

Dear Friends,

It's quite incredible to witness the powerful impact that philanthropic generosity has made at NorthPoint Health & Wellness Center. With every gift, we are one step closer to seeing our vision for health equity and racial justice come to life.

We are proud to share this annual report and the achievements which you help to make possible.

### WE HAVE EVOLVED WHILE KEEPING THE NEEDS OF THE COMMUNITY CENTRAL TO OUR WORK.

Our team strives every day to improve lives, develop new solutions to meet the unique needs of the people we serve, and provide culturally responsive support. 2019 was a year of strategic growth as

we continued to provide services in our new locations at 1256 and 1835 Penn Avenue. We are planning for the expansion of our main campus and creating new, innovative partnerships within the community.

Thank you for helping us put the community first for over 50 years. Because of your support, we see our mission of "Partnering to Create a Healthier Community" in action every day. On behalf of the Board and staff, we thank you for championing equity and investing in NorthPoint!

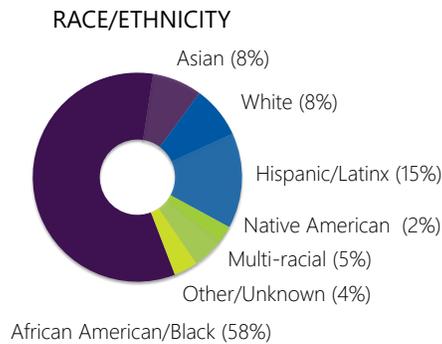
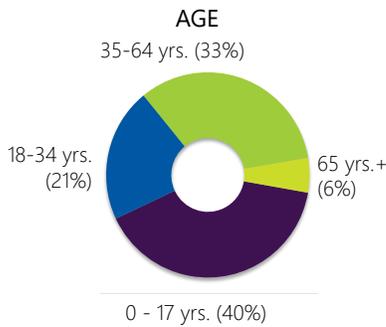
Sincerely,

Stella Whitney-West, CEO

Juan Jackson, Board Chair

# COMMUNITY LEADS OUR WORK.

IN 2019, WE SERVED 16,043 PEOPLE



## REFLECTING COMMUNITY

60% of NorthPoint Inc.'s Leadership is BIPOC.

## ADDRESSING HUNGER

We distributed 849,332 lbs of food to 12,967 individuals.

## CHANGING POLICIES

We worked with coalition partners to advocate for a statewide policy that increased the tobacco sales age to 21.

## ENGAGING VOLUNTEERS

624 volunteers and interns donated 15,076 hours. Our volunteer base has increase by 56% over the last four years.

## PROGRAM HIGHLIGHTS

WE ADDRESS IMMEDIATE NEEDS WHILE BUILDING CAPACITY FOR LONG-TERM SUCCESS.

Project LIFE worked with 155 participants actively involved in gangs or clicques to identify pathways to exit the cycle of violence.

“Success is the crimes that aren’t committed and the community experiencing safety as a result of our work. We are saving their lives and lives of the community.”  
- Wes, Project Life Staff

Eviction Prevention is a critical component of our work. In 2019, we were to able to prevent evictions for 78 households.

“Housing impacts your overall health. You can’t think about anything else if you don’t have a place to live. Once you are able to get stable, we have the other wrap around services that can help you maintain that stability.”  
- Aliyah, NorthPlace Staff

## FUNDING THE FUTURE

Financial highlights for the year ending December 31, 2019

### REVENUE

Grants & Contracts	5,562,298
Contributions	1,527,538
Other	204,069
<b>TOTAL REVENUE</b>	<b>7,293,905</b>

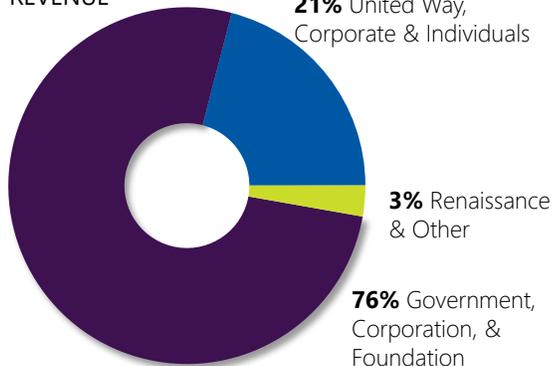
### EXPENSE

Program Services	6,233,783
Management and general	884,713
Fundraising	185,258
<b>TOTAL EXPENSES</b>	<b>7,303,754</b>

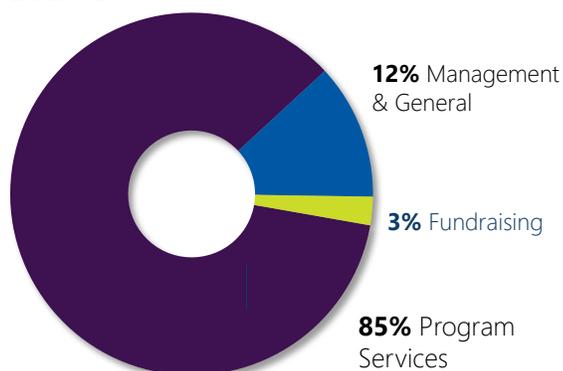
### TOTAL EXPENSES

Change in net assets for the year	(9,849)
Net assets, Beginning of year	4,001,399
Net assets, End of year	3,991,550

### REVENUE



### EXPENSES



# **PARTNERS** support our work.

Whether you were a volunteer, a community partner, a financial contributor, participated in our community events, or encouraged a friend to use our services – you played a meaningful role in supporting our mission of **PARTNERING TO CREATE A HEALTHIER COMMUNITY.**



**Charlotte Johnson**  
Co-CEO & Trustee  
**OTTO BREMER TRUST**

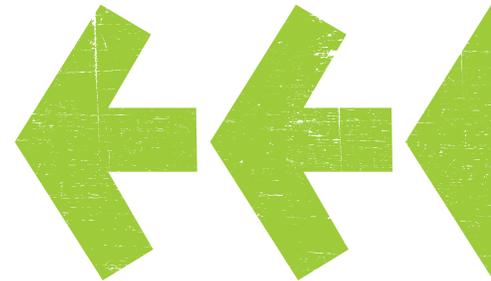
The Otto Bremer Trust is a valued partner of NorthPoint Health & Wellness Center. Their initial investment in 2016, supported our ability to collect data in a more integrated manner to illustrate how our programs and services are helping people improve their health and lives. Their continued annual investment of \$100,000 over the last three years has supported our general operations. Thanks to their initial investment, we can more effectively make the connection between the dollars they invest and how the community is improving, which is important to all of us.

“We focus on work that helps individuals and families become financially stable and self-reliant. This includes support for basic needs when that work moves individuals closer to stability. We also are interested in programs that provide support or connect with resources that move people toward self-sufficiency. The fact that NorthPoint Health and Wellness Center works to provide basic needs and paths toward stability for clinic patients and community members and their families is important to us. And we’re pleased that leadership has created and expanded programs in response to community needs, while seeking collaboration with other North Minneapolis organizations.



We are excited to see how NorthPoint’s new clinic space and increased capacity for programs and services will meet community needs. NorthPoint’s continued leadership in working to align all of their work so that patients are provided with access to an array of supports will be a major step forward.”

## **STRONGER TOGETHER**



**Karla Vehrs**  
Managing Partner  
**BALLARD SPAHR LLP**

Since 2009, Minneapolis law firm Ballard Spahr (formerly Lindquist & Vennum) has been an important funder of NorthPoint’s Community Food Shelf, donating over \$100,000 to help those in need.

“Working with NorthPoint has helped us understand our community better and to see firsthand the kind of energy and work necessary to move the needle, so to speak. Some of our office professionals, who have lived in North Minneapolis, brought NorthPoint to our attention because its health and wellness services and food shelf had been helpful to them during times of transition in the past. The relationship has helped us live

out our belief that we need to support our community as it works to become stronger. There are times when fixing what needs to be addressed can feel hopeless. Seeing the work NorthPoint does helps fight that feeling. NorthPoint and Ballard Spahr have both changed and grown with time, and we’ll continue to change as needs shift in the future. Our commitment to strengthening our shared community will not change.”

# SUPPORTERS

## \$1,000,000+

Hennepin County

## \$200,000+

Blue Cross and Blue Shield of

Minnesota Foundation /  
Blue Cross and Blue Shield  
Center for Prevention

City of Minneapolis, Health  
Department

Greater Twin Cities United  
Way

Pohlad Foundation

State of Minnesota, Human  
Services Public Health  
Department

State of Minnesota,  
Department of Human  
Services - Employment

Assistance and Employment  
Supports Division

State of Minnesota,  
Department of Human  
Services Alcohol and Drug  
Abuse Division

State of Minnesota,  
Minnesota Insurance  
Marketplace - Mnsure

## \$100,000 - \$199,000

Clearway Minnesota

Otto Bremer Foundation

State of Minnesota,  
Department of Human  
Services

## \$50,000 - \$99,000

Delta Dental Foundation of  
Minnesota

Minneapolis Public Housing  
Authority

Motivate Minnesota LLC  
(DBA Nice Ride)

State of Minnesota,  
Department of Human  
Services, Economic  
Assistance and Employment  
Supports Division

State of Minnesota,  
Department of Human  
Services - Child Safety and  
Permanency Division

## \$10,000 - \$49,999

Ballard Spahr LLC

CAP Foundation

Hennepin County -  
Department of  
Community Corrections  
and Rehabilitation

Hennepin County Attorney's  
Office

Hunger Solutions

Minneapolis Foundation

## \$1,000 - \$4,999

Family Housing Fund  
Bryn Mawr Presbyterian

Church

Christine Durant

Communication Workers of  
America / AT & T

Community Health Fund of  
the Minneapolis Foundation  
Greater Minneapolis Council  
of Churches/ Mn.  
FoodShare

Meadowbrook Elementary  
School / Hopkins  
Independent School District  
270

Medtronic - Employee  
Matching Grant Program

Megan and Jason Ogdahl

Robert J. Nechal  
Surmodics, Inc.

Stella Whitney-West

## \$500 - \$999

Anonymous Donor

Amherst Wilder Foundation

Benedict Olk

Donna & Michael Kaplan

First Church of God in Christ

Grandview Shutters & Blinds  
LLC

Kelly Ruby

Mary Lynn Perushek

Michael Brooks Jr.

Minnehaha Academy Middle  
School

North United Methodist  
Church

Roderick T. Alston

I Am Sarah Edwards

Terrance J. Flemming

Watson-Forsberg

## \$200 - \$499

Andrew Mott

Ann Sparks

Ann Sweeney

Brian J. Bergs

Charities Aid Foundation of  
America

Jason Hutchison

Juan Jackson

Kevin Gilliam

Kurtis A. Greenley

Lindsay Benjamin

Lisa Jonas

Julie B. Sand

Lynn Bjorkstrand

Margaret Rog

Mary Dow Ryerse

Paul Erickson

Wendy & Robert Lazear

## \$1 - \$199

Adele Starr

Airrion Williams

Al McFarlane

Aleathia Saulter-Williamson

Aliyah Primus

Alma Velazquez

Anand Murali

Anisa Kovacevic

Ann Rodin Ibarra

Anne Marie Seward

Anne Marx

Annette Bujold

Anthony Jones

Ashley Gaston

Asma Salah

Barbara McFarlane

Bee Xiong

Belinda Abner

Beverly Charlston

Brandon Jones

Brenda Lynn

Brian McInerney

Bianna Wambani

Carla Lucas

Carmita McGlory

Caroline Sheffield

Catherine Upham

Charles Morrison

Cherise Ayers

Coleen McConnell

Cora A. Lueben

Cynthia Micolichek

Cynthia Mil

Dale Forsberg

Migdalia Dominguez

Daniel Perske

Darcee Larsen

Deb Miner

Deb Skoog

Deborah Merrifield

Denelle Hygrell

Denise Richie

Dia Xiong

Doris Hanson

Dorothy Rucker

Drew Xiong

Eboni Russell

Elissa F. Wallace

Ellen Johnson

Emily Anderson

Emily Mattson

Eric Hyland

Eunice Slager

Fadila Ibrahim

Felicia Jappah

Felicia Jappah

Genie Zarling

Glen B. Robinson

Glenn Smith

Hafizur Rahman

Hanna Bibliowicz

Heather Vanderkooi

Hennepin County Purchasing  
& Contract Services

Hennepin Health

Henry Kerandi

Holly Hoffman

Ifrac Rashid

Isaac Harris

Ivory Gaston

Jackie Coleman

Jackie K. Nesbit

James Charlebois

Jane Barrash

Janet Browde - Brenner

Janet Rog

Jeff Alan Washburne

Jeni Klotz

Jennifer Arreola-Venegas

Jennifer Stoltenberg

Jenny Sigsbee

Jessica Stoltenberg

Johannah McDonald

Jonathan Palmer

Jose Phipps

Juan Sosa

Julia Zschernitz

Julianna Nelson

Julie E. Nielsen

Kana Lyfoung

Kandy Branch

Karen Blanchard

Katheryn M. Bumphurs

Lymon

Kathy Kreitzer

Kelly K. Tanzer

Kim Alston

Kim Doyle

Kimberly Spates

Krista McClelland

Kurtis A. Greenley

Laci Rumpza

Lashonda Washington

Latrisha Vetaw

Laura Kelly Lovdahl

Laura LaCroix-Dalluhn

Laurie Tangert

Lauta Unknown

LaVonne Moore

Leanne Brown

Leigh Smith

Lesia Nurse

Lesley Tuomi

Levita Ayala Goeloe

Lina Thao

Lindsay Byhre

Lisa Ruelas

Lona & John Healam

Lori Dickson

Lucero Diaz Dominguez

Lynette Miskovich

Lynn Strauss

Madusu Jawara

Manu Lewis

Marcel Lynn

Marco Zamacona

Margaret D. Pharris

Maria Isik

Maria Ruoro

Marie Rosales

Marion Greene

Mark Class

Mary Banwell

Mary Jordan

Mary Karalus

Mary P. Rowan

Matthew Cary

Maurice Gieske

May Hang

Michael Lafave

Michael Thomas

Michelle Jenson

Michelle Richardson

Minneapolis Community of

Christ Church

Molly Boyle

Naima Bashir

Nancy Anderson

Natalie Johnson Lee

Nelli Thomas

Nichole Rohlfson

Nicole Monette

Nina Watercott

Nora Paul

Ong Pha

Our Saviors Lutheran Church

Patjira Thao

Patricia Arnst

Patricia Conboy

Patricia Kendall

Patrick C. Wilson

Patrick Wilson

Peg Weller

Peggy Moore

Phil Hernandez

Phu Huynh

Rachel Ortiz

Ramonia Jacobs-Wilder

Rashida Jackson

Rebekah Forrest

Rita Wilson

Rochelle Clausen

Rose McCollough

Rose Vue-Yang

Rosy Zapata

Sally Newbury

Sam Weisner

Samantha Sheedy

Samira Ganem-Vinas

Samuel Alcocer

Sandra L. Presley-Patterson

Sandy Washington

Santa Rodriguez

Sara J. Lueben

Sarah Lawler

Scott Aldrich

Scott Bordo

Shannah Herron

Shawntia Chester

Sherrie Coleman

Simpson

Solange Monono

Starla Wesley

Stenson Fears

Stephanie Nelson

Stephanie Seubert

Steven L. Belton

Stuart Iseminger

Stuart Lang

Sue Ann Bottolfsen

Sylvia Andrews

T.J. Tickey

Tamara McEwen

Tamiko Sweeney

Tammy Rosezy

Tee McClenty

Teneka Wise

Terri J. Hupp

Thom Miller

Tiana Lofton

Tracy Hayek

Vanessa Oseguera

Wayne Larrivee

Weston Berry-Belton

Yolanda Rood

Yvonne R. Forsythe

Zephyr Sheedy

# ADVANCING EQUITY

## Corporate Matching Donations

Thomson Reuters

UHG

Medtronic

General Mills

Blue Cross and Blue Shield of Minnesota

## Food Drives / In-Kind Food Donation Partners

800 West Broadway Building/Tenants

Minneapolis Police Department 4th Precinct

Bryn Mawr Presbyterian Church

CUB Foods - Broadway/Brookdale/Robbinsdale/Lake

Street/Westend

Fit Club for Women

Hennepin County Public Defender's Office

Hennepin County Purchasing Office

Hennepin County Human Resources

Cora McCorvey Center

Honeywell - Multiple locations

Life Source

Lund's & Byerly's - Golden Valley

Minneapolis Public Schools

Minnehaha Academy Middle School

Mortenson Construction

NorthPoint Health & Wellness Center

Quatrefoil Library

SafeNet Consulting

Sustainable Resource Center

Wayman AME Church